# Solution Partner

# 1Q 2009 Business results & Outlook

June 2009



The business results for 1Q 2009 currently under audit review are presented here for investors' convenience. Hence, please be advised that some of their contents may be altered in the course of audit.

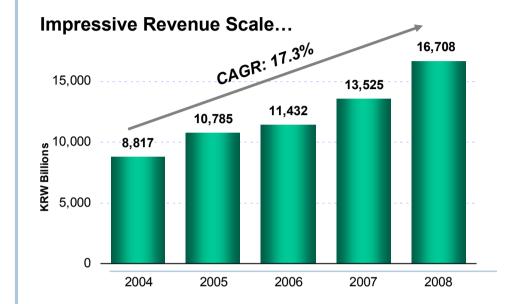
Forecasts and projections contained in this material are based on current business environments and management strategies, and they may differ from the actual results upon changes and unaccounted variables.

# **Table of Contents**

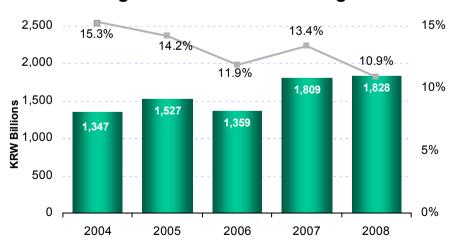
LG Chem at a Glance	1
Mid to Long-term Business Strategy	2
Distinctive Vertical Integration	3
1Q 2009 Business Results	4
Divisional Results & Outlook	8
2009 Business Plan	10
Appendix	11

#### LG Chem at a Glance

- LG Chem was started in 1947 and is Korea's first and largest blue chip chemical company with an established track of over 60 years and annual revenues of KRW 16.7 trillion in 2008
- LG Chem boasts multiple production facilities and an extensive distribution network that spans 15 countries worldwide in Asia, Europe, North and South America
- LG Chem currently holds the largest vertically integrated petrochemical production platform in Korea
- Due to inconsistencies of strategic directions such as corporate culture and customer base with existing businesses, the demerger of industrial materials business was completed on April 1, 2009
- LG Chem was reborn as a specialized and diversified chemical company that focuses on petrochemical goods, small and mid-to large sized-batteries for automobiles, and electronic materials

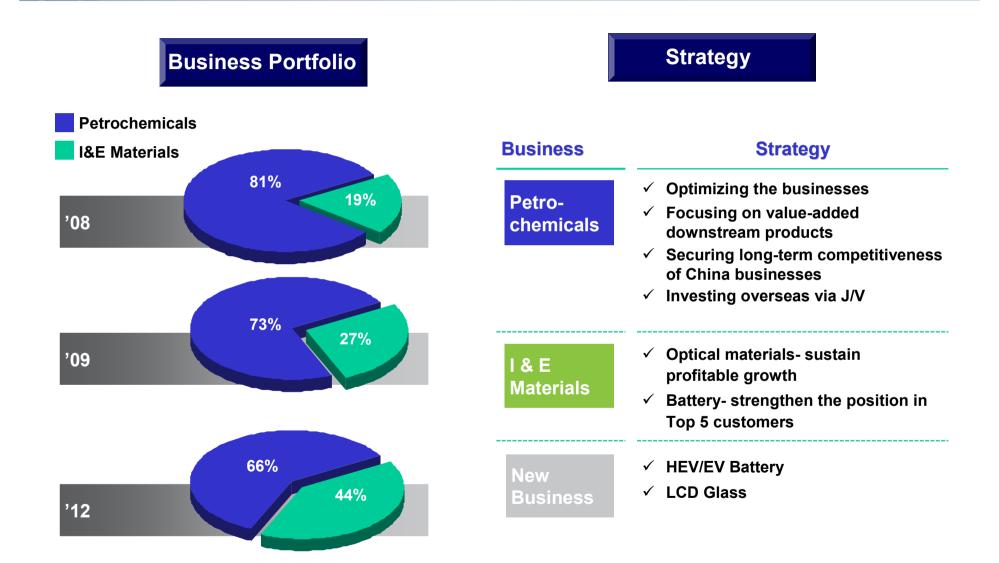


#### ...with Strong EBITDA & EBITDA Margins

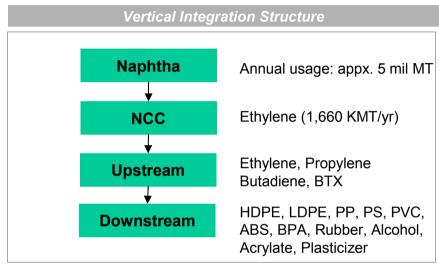


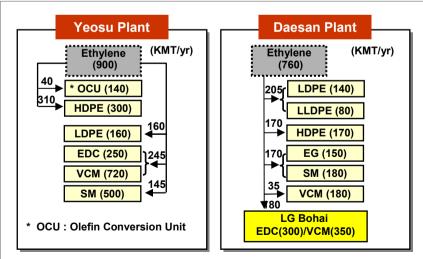


# Mid to Long-term Business Strategy



## **Distinctive Vertical Integration**





#### Co-existence of upstream and downstream products

- One of few petrochemical companies around the globe with a vertical integration structure, featuring both upstream and downstream production capability
- This structural characteristic delivers stable business performance against industry cyclicality

#### Comprehensive downstream product lines

LG Chem's comprehensive downstream product lines of PO, ABS, PVC and other various products have complementary business cycles, enabling the Company to generate stable revenue

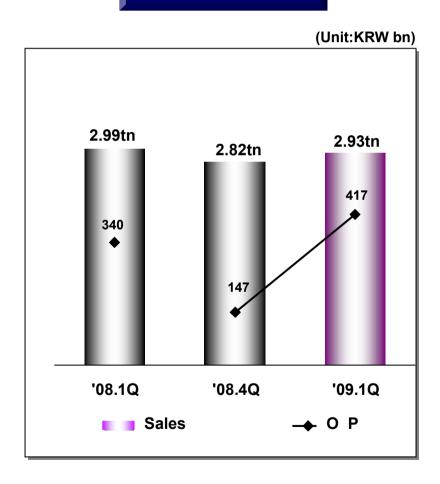
Stabilized revenue generating capability under any market conditions

## **1Q 2009 Business Results**

## Consolidated

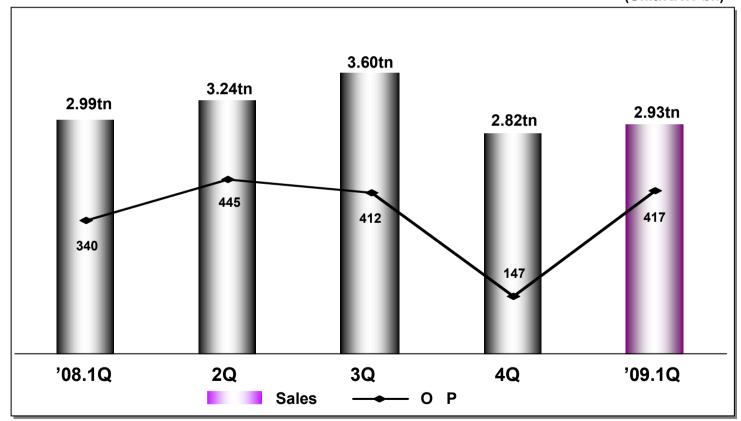
# (Unit:KRW bn) 3.49tn 3.40tn 3.33tn 487 362 '08.1Q '08.4Q '09.1Q Sales **→** 0 P

# Non-consolidated



## 1Q 2009 Business Results

# Non-consolidated



		Consolidated				ı	Non-Con	solidate	d
	(Unit : KRW bn)	'08.1Q	'08.4Q	'09.1Q	YoY	'08.1Q	'08.4Q	'09.1Q	YoY
	Sales	3,494	3,332	3,400	-2.7%	2,994	2,816	2,932	△2.1%
0	Operating Profit	362	59	487	34.6%	340	147	417	22.4%
	(%)	(10.4)	(1.8)	(14.3)		(11.4)	(5.2)	(14.2)	
	Pre-tax Income From Continuing Operations		27	444	39.4%	315	94	426	35.1%
	(%)	(9.1)	(1.0)	(13.1)		(10.5)	(3.3)	(14.5)	
	Equity Method Gains	2	-9	1	-70.6%	12	-62	35	178.2%
	Net Income	258	62	289	11.6%	258	62	289	11.6%

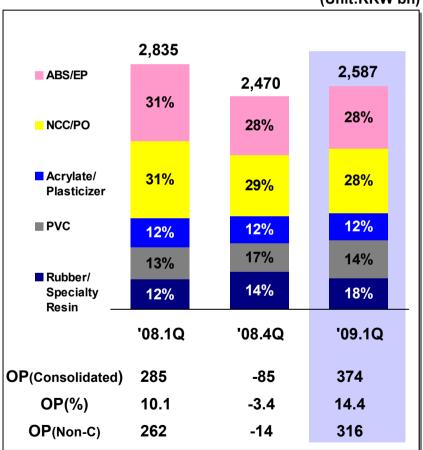
## **1Q 2009 Business Results**

	Co	onsolidate	ed	Non	-Consolid	dated
(Unit : KRW bn)	'08	'09.1Q	Apr 1,'09	'08	'09.1Q	Apr 1,'09
Assets	9,736	10,371	9,110	8,036	8,623	7,502
(Cash and equivalents)	514	1,126	905	373	968	754
Liabilities	4,683	5,205	4,611	3,147	3,632	3,172
(Borrowings)	2,743	2,909	2,565	1,350	1,539	1,327
Shareholder's Equity	5,053	5,166	4,500	4,890	4,991	4,330
Total Liabilities / Equity (%)	92.7	100.8	102.5	64.4	72.8	73.2
Debt / Equity (%)	54.3	56.3	57.0	27.6	30.8	30.6
Interest Coverage Ratio	13.5	19.6	-	34.3	41.7	-
ROE (%)	21.7	23.3	-	24.5	23.4	-
ROA (%)	10.8	11.8	-	13.9	13.9	-
EBITDA	1,864	626		1,746	522	



#### **Business results**

(Unit:KRW bn)



#### **Analysis**

#### Analysis

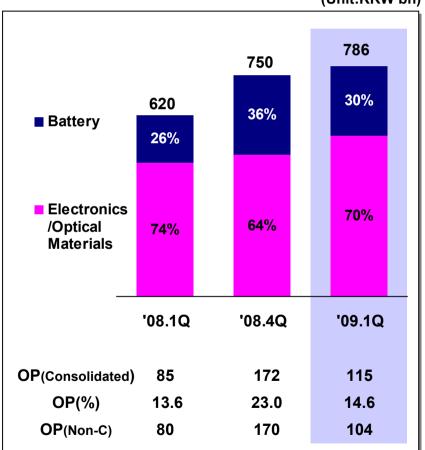
- China's economic stimulus measures led rapid rebound of product demand and prices
- Significant improvement of spread due to lowcost raw material input
- **■** Strong inventory build-up demand
- Increase in profitability attributable to weak Korean won
- Products less impacted by economy recession retrieved high profitability (Acrylate etc.)

#### Outlook

- Solid trend of product prices will be sustained backed by seasonal demand in 2Q
- Reduced benefit from weak Korean won will result profitability adjustment

#### **Business results**

#### (Unit:KRW bn)



#### **Analysis**

#### Analysis

- **■** Electronics & opticals
- Rebound of utilization in LCD panel makers due to demand increase in China
- Raw material cost burden from strong Japanese Yen resulted in slight margin decrease
- Battery
- Price drop stemming from weak demand in global economy slowdown & seasonality pushed down profitability
- Outlook
- **■** Electronics & opticals
- Full operation of ultra-wide line & continuous achievement of cost cut
- Gradual volume increase on the back of robust demand in LCD panel makes
- Battery
- Sales increase to top customers such as Nokia etc.

## 2009 Business Plan

## **Business Plan**

## **Cash Flow**

(Unit:KRW bn)

(Ont.:rattv bii)									
		Conso	lidated	Non-consolidated					
	Item	'08	'09(P)	'08	'09(P)				
ר	Fotal Sales	14,500	12,600	12,600	11,100				
	Petro- chemicals	11,800	9,300	10,000	7,700				
	I&E	2,700	3,400	2,700	3,500				
	CAPEX	732	1,048	640	864				

(Unit:KRW bn)

	Item	Amounts
	Cash Inflow	1,617
	From Operating	1,239
	Depreciation	378
	Cash Outflow	1,242
	CAPEX	864
	Working capital	169
	Dividend	209
1	Net Cash flow	375

# Key Investment

(Unit:KRW bn)

Petrochemicals	263
-Acrylate debottlenecking,	104
etc.	

■ I&E	465
-Battery, HEV Battery,	347
Electrode, etc.	

■ Common 136
-Maintenance, etc.

# **Appendix**

# Sales & Operating Profit(Consolidated)

1.00			2008					2009	· ·	THE PER COLUMN
LGC	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Sales	3,494	3,749	3,980	3,332	14,555	3,400				3,400
Operating Profit	362	484	416	59	1,321	487				487
Petrochemicals	2,835	3,131	3,380	2,470	11,816	2,587				2,587
NCC/PO	884	977	1,074	703	3,638	751				751
Synthetic Rubber/ Specialty Resin	353	400	516	434	1,703	358				358
PVC	370	412	493	335	1,609	439				439
ABS/EP	891	965	908	692	3,456	724				724
Acrylate/Plasticizer	337	379	388	306	1,410	315				315
Operating Profit	285	393	319	-85	912	374				374
I & E Materials	620	654	654	750	2,678	786				786
Optical/Electronic	462	516	511	492	1,981	556				556
Battery	165	148	154	272	739	242				242
Operating Profit	84	102	107	172	466	115				115



# **Appendix**

# Sales & Operating Profit(Non-Consolidated)

1.00			2008					2009	(	ile recev sinj
LGC	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Sales	2,994	3,239	3,597	2,816	12,645	2,932				2,932
Operating Profit	340	445	412	147	1,344	417				417
Petrochemicals	2,397	2,607	2,961	2,075	10,039	2,152				2,152
NCC/PO	884	985	1,085	720	3,674	777				777
Synthetic Rubber/ Specialty Resin	347	381	503	395	1,626	338				338
PVC	259	286	341	237	1,124	295				295
ABS/EP	583	604	653	430	2,271	432				432
Acrylate/Plasticizer	323	350	378	294	1,344	310				310
Operating Profit	262	350	310	-14	907	316				316
I & E Materials	611	656	669	769	2,705	804				804
Optical/Electronic	445	505	505	478	1,933	546				546
Battery	173	160	174	304	811	269				269
Operating Profit	80	98	105	170	453	104				104



## **Borrowings**

(Unit: KRW bn)

(0								
			Balance		100 DI			
		'08	'09 Plan					
	Total	1,350	1,539	1,327	1,099			
	TOtal	(100%)	(100%)	(100%)	(100%)			
	KRW	929	1,078	865	638			
C	urrency	(69%)	(70%)	(65%)	(62%)			
	СР	_	-	_	-			
	СВ	560	710	500	350			
	Others	369	368	365	288			
	Foreign	421	461	461	461			
C	urrency	(31%)	(30%)	(35%)	(38%)			
	FRN	170	186	186	186			
	Others	252	275	275	275			
	hort-term	560	671	671	271			
	iort-terifi	(42%)	(44%)	(51%)	(40%)			
	ong_torm	790	869	656	829			
Long-term		(58%)	(56%)	(49%)	(60%)			

The % is calculated to total borrowings. Discounts of bond is not included. Currency swap included

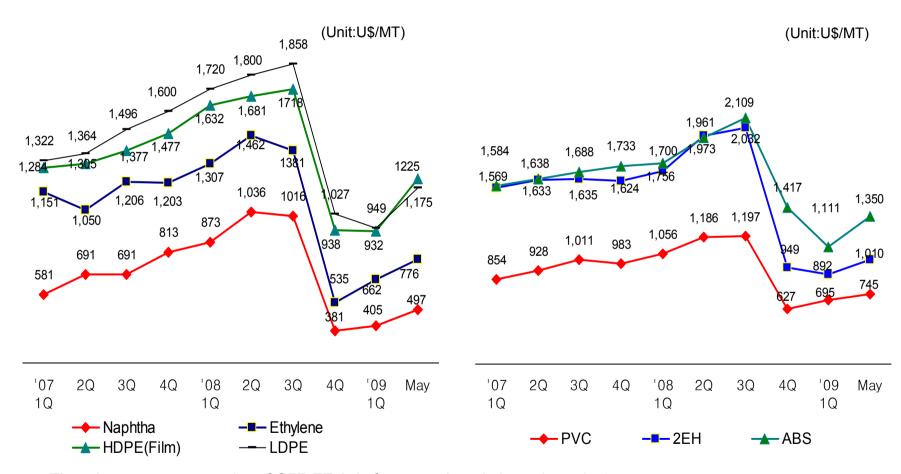
### **Cash Flow**

	'08	'09.1Q
Beginning	466	373
Operating/Investing	246	426
Net Income	1,003	321
Depreciation	402	91
Working Capital	-534	207
CAPEX	-713	-194
Others	88	-
Financing	-339	-23
Borrowings	-12	-23
ABS refund	-160	-
Dividend	-167	-
LG Hausys Spin-off	-	-23
Cash split		214
Borrowings split		212
Working Capital, etc.		-21
(LG Hausys)		-21
End	373	754

		'07	'08	'09 Plan	'09.1Q
	New/Expansion	142	217	104	33
Detrochemicale	Maintenance	68	85	136	27
Petrochemicals	Equity Investment	16		23	
	Total	227	302	263	60
	New/Expansion	42	194	347	61
I & E	Maintenance	36	51	91	11
Materials	Equity Investment	12	21	28	11
	Total	90	266	466	83
	New/Expansion	1			12
Common	Maintenance	100	71	136	20
Expenses	Equity Investment		1		19
	Total	100	72	136	51
	New/Expansion	185	411	451	106
Total	Maintenance	204	207	363	57
Total	Equity Investment	28	22	50	30
	Total	417	640	864	194



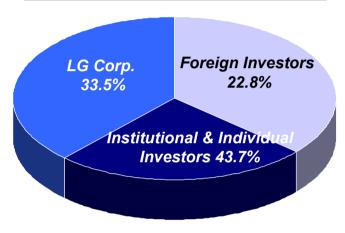
Appendix Price Trends



• The prices are average price of CFR FE Asia for general grade in each product group.

## **Appendix**

## Shareholders & Market Cap



Common Stock as of May 28, 2009

(Unit: KRW)

	No. of Shares	May 28, '09	
		Price	Market Cap
Common	66,271,100	146,500	9.7 tn
Preferred	7,628,921	52,500	0.4 tn
Total	73,900,021		10.1 tn

Par value: KRW 5,000

#### GDR Info.

Listed in LSE 144A GDR Reg.S GDR

ORD:GDR Ratio: 1:2

Exchange: PORTAL Ticker: LGCLY US

ISIN: US5019551085

**Exchange:** London Stock

Exchange

Ticker: LGCD LI

ISIN: US5019551085

<sup>\*</sup> The exchange, ticker and ISIN info will not change and remain the same as long as there are no change on the listing status.